

Specialty Lines



About UIB

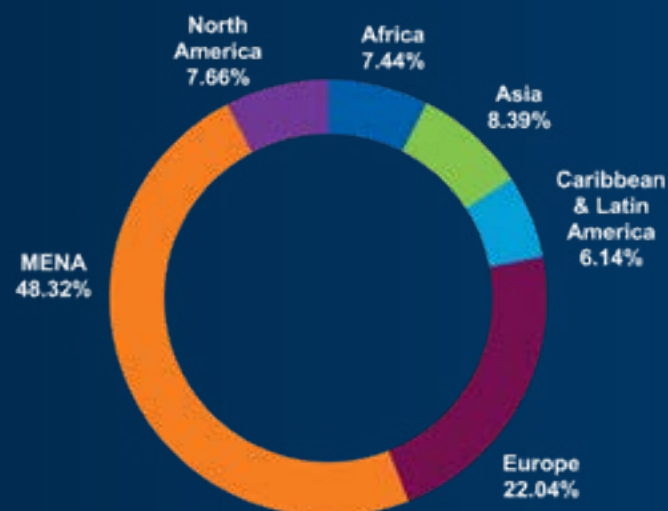
INTRODUCTION

As a specialist in Complex Risks, UIB* work with clients, producers and (re)insurers to develop solutions through tailored placement strategies accessing international markets whether industry or region focused through our network of UIB Group offices and placement hubs. As a multicultural, multilingual global broker with access to a team in excess of 750 people across the group embracing over 30 nationalities, UIB prides itself in communicating with its clients in their preferred language.

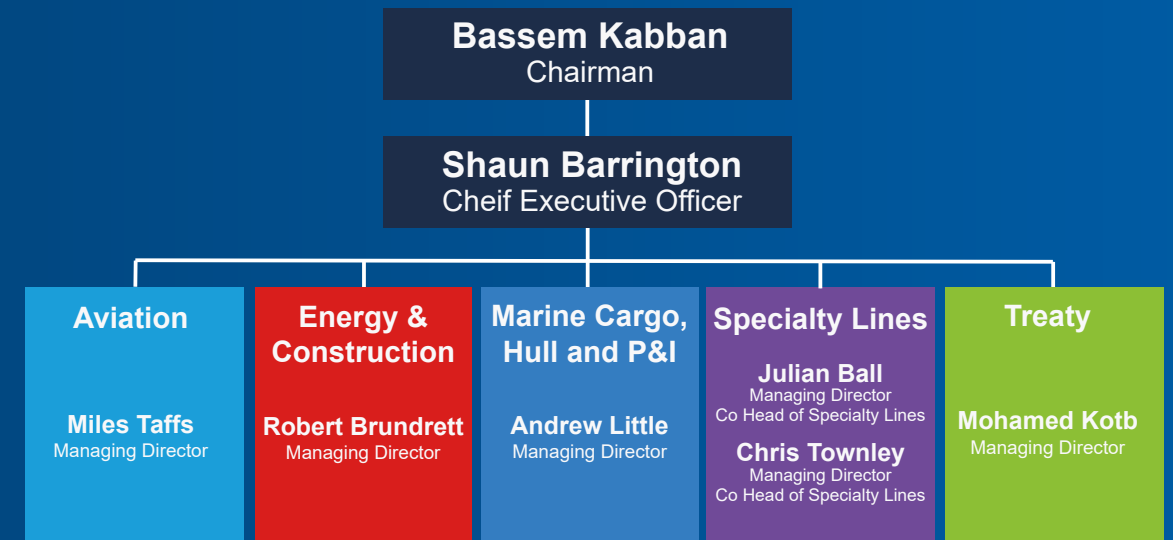
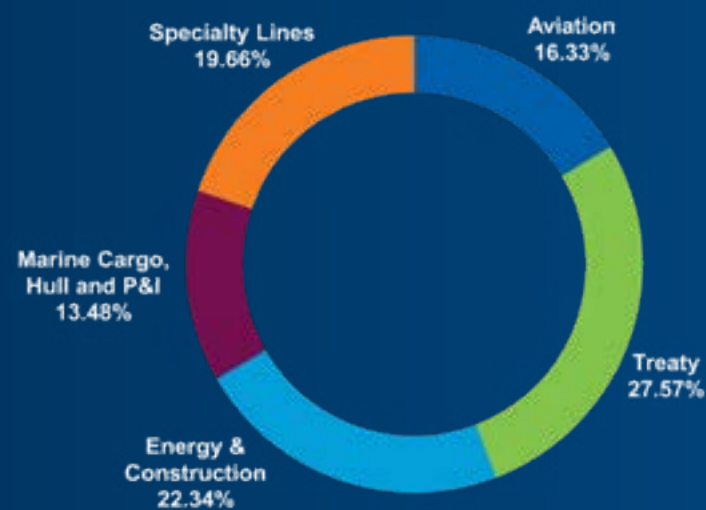
Our UIB Group locations:



UIB 2023 GEOGRAPHICAL BUSINESS SPREAD



UIB 2023 SPLIT OF BUSINESS BY CLASS



UIB'S OFFERING



*In this document, references to UIB in this document are to United Insurance Brokers Limited ("UIBL"). References to UIB Group are to the UIB group of companies which includes UIBL

Crisis Management

Terrorist attacks, Political instability and social unrest are just some of the risks that organisations and individuals increasingly face, potentially leaving them liable for significant sums of money unexpectedly. Our multi-national Crisis Management division helps our clients navigate these perils and more in some of the most politically challenging territories worldwide.

UIB operates a Political Violence facility comprising of seven A-rated Lloyd’s Syndicates with limits of up to USD 180,000,000 in respect of Sabotage and Terrorism, Strikes, Riots, Civil Commotion, Malicious Damage, Denial of access, Active Assailant War &/or Civil War, Insurrection, Revolution, Rebellion, Mutiny &/or Coup d’Etat (Property Damage and Business Interruption).

CONTACT US

Contact our team of specialists for more information on how we can provide innovative solutions to your unique (re)insurance needs.

E: crisis-management@uib.co.uk
T: +44 (0)20 7488 0551

PRODUCTS OVERVIEW

Political Violence

- Sabotage and Terrorism
- Strikes, Riots, Civil Commotion and Malicious Damage
- War &/or Civil War, Insurrection, Revolution, Rebellion, Mutiny &/or Coup d’Etat

Crisis Evacuation

Crisis Evacuation coverage offers potentially lifesaving benefits in the event of political and civil violence, natural catastrophes and epidemics for business travellers and overseas operations. In the event of an incident the policy provides an expert crisis evacuation adviser to offer advice along with evacuation and relocation costs. Lost salary, personal effects and additional expenses are also covered.

Active assailant

Active assailant coverage (also known as Active shooter) provides bespoke support on how to deal with incidents prior to their occurrence, and after an incident has occurred (not necessarily just involving firearms but other weapons such as knives and vehicles). In the event of a claim the policy provides for crisis management costs, extra expenses, business interruption, loss of attraction, liability and property damage.

Kidnap and Ransom

Kidnap and ransom incidents worldwide are becoming more sophisticated exposing a larger subset of the population – not just high net worth individuals and overseas operations but now ordinary citizens and travellers who are being exposed to newer techniques such as ‘tiger’ and ‘virtual’ kidnap. These schemes along with traditional kidnap, hijack, detention and Hostage crisis are being carried out by unorganised street gangs up to large and sophisticated criminal organisations as a means to fund their criminal activity. Our coverage indemnifies ransoms, ransom lost in transit, additional expenses, legal liability, personal accident and advisors fees and expenses sustained from kidnap, extortion, products extortion, detention and hijack.

INDUSTRY SECTORS SERVED

- Airports
- Transport
- Banks
- Construction projects
- Entertainment and Leisure Facilities
- Manufacturing Facilities
- Retail
- Offices
- Pipelines
- Refineries
- NGO’s
- Individuals
- Power Generation
- Chemical & Petrochemical plants

D&F Property

Our dedicated Direct & Facultative Property team specialise in complex property insurance and reinsurance placement for retailers, wholesalers and cedents with in-depth technical and global marketing skills providing a wealth of experience & knowledge across various industries and market segments to deliver tailor made solutions for our clients.

We offer a team based approach bringing together our collective view on programme design and placement to achieve the best results for our clients risk into the London & international marketplace whether the risk is in a single territory or multi-territory or for unique perils such as natural catastrophe. Whilst we are London based, this does not restrict our access to just the London market. We regularly transact placements into international markets across Europe, Middle East, Asia and Latin America accessing markets directly or indirectly via our local hubs in the regions.

- INDUSTRY SECTORS SERVED
- Manufacturing
 - Renewables
 - Power Gen
 - Heavy industries: Mining, Metals, Chemicals, Pulp & Paper
 - Airports & Infrastructure
 - Food & Beverage
 - Hotels/Real Estate
 - Government entities
 - Rail
 - Agriculture
 - Sawmills
 - Waste & Recycling

“We pride ourselves in our communication and service to our clients, ensuring we keep our clients fully informed every step of the placement transaction.”

PRODUCTS OVERVIEW

Direct & Facultative Property

- Large Complex Risks
- Global Risks
- Mid-Market Risks
- Industrial Risks
- Commercial Risks
- All Risks
- Single Peril
- Fire & Allied Perils
- Captive Reinsurance
- Facultative Reinsurance
- Inhouse capabilities both claims and wordings technicians

Alternative Solutions

- Parametric
- Pandemic
- Wind Deductible Buy-down
- Deductible buy-down and sideways
- Stop loss aggregates
- Multi-year, single limit
- Cross-class deductibles
- Loss-adjusted swing premium including swing premium protection
- Access to fronted capacity solutions

CONTACT US

Contact our team of specialists for more information on how we can provide innovative solutions to your unique (re)insurance needs.

E: property@uib.co.uk

T: +44 (0)20 7488 0551

International Liability

Our International Liability team offers diverse experience following many years of trading within the Lloyd’s and International markets.

We are experienced in Worldwide Liability product lines across a broad range of Industries as well as handling Product recall and Contingency business.

INDUSTRY SECTORS SERVED

- Energy from Extraction to Refineries
- Power Generation and Distribution
- Construction Projects
- Rail and Transport
- Manufacturers and Suppliers
- Healthcare & Pharmaceutical
- Entertainment

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PRODUCTS OVERVIEW

General Liability

Public Liability: Cover is provided to third parties who suffer personal injury or property damage whilst on your premises.

Product Liability: Cover is provided to third parties who suffer personal injury or property damage due to the products manufactured and or supplied by you as an Insured.

Sudden & Accidental Pollution Liability: Cover is provided to third parties who suffer personal injury or property damage caused by a sudden and accidental pollution event arising from your operations

Environmental Impairment Liability (EIL)

Provides cover for Bodily Injury, Property Damage and Clean-up costs arising out of any environmental or pollution incident

- **Site Pollution Cover:** At Insured's own premises
- **Contractors Pollution Cover:** For contracting activities carried out at Third Party premises

A standard liability policy will provide cover for Sudden and Accidental Incidents only whereas an EIL policy will provide cover for both Sudden and Accidental, Gradual Pollution, Historical Contamination and Legal Costs.

Product Recall and Contamination

Product recall provides insurance protection for a variety of consumer product manufacturers including food and beverage and automotive parts manufacturers, to cover the costs associated with recalling a product from the market.

Life Science

Providing cover for:

- Pharmaceutical, Medical Products and Equipment Manufacturers and or Suppliers
- Clinical Trials Insurance
- Medical Malpractice Insurance

Contingency

Non Appearance: Includes the death, accident or illness of the individual vital to the event.

Adverse weather: If the event is unavoidably cancelled due to severe weather.

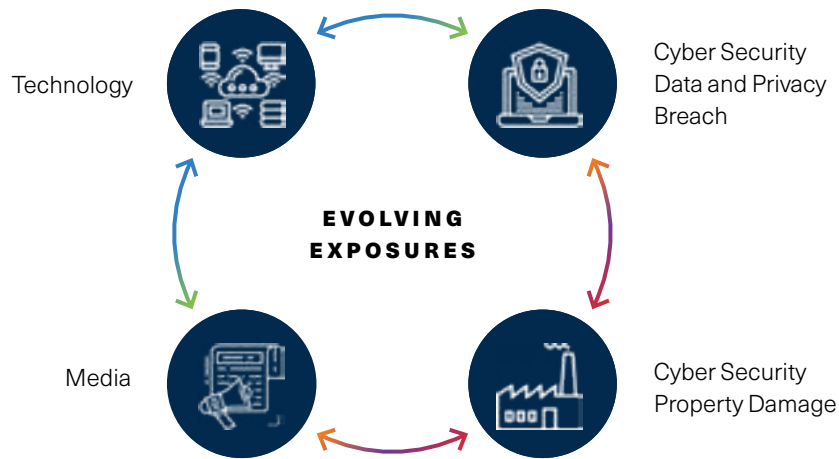
Public Liability: Protects against third party property damage and / or third party bodily injury where venue owner or operator is held legally liable.

Event appetite: Includes:

- Indoor and outdoor events
- Sports events
- Music events
- Tradeshow, conferences and seminars
- Theatre and charity events

Cyber, Media & Tech Risks

Our highly experienced cyber team is on a mission to help businesses successfully navigate today's ever-evolving cyber threat landscape and achieve their risk transfer goals within this dynamic and global insurance industry.



“On a mission to help businesses successfully navigate today's ever-evolving cyber threat landscape.”

INDUSTRY SECTORS SERVED

- Manufacturing
- Infrastructure
- Tech, Media & Telecoms
- Retail & Leisure
- Real Estate
- Financial Services
- Renewables & Energy
- Sport
- Healthcare & Pharmaceutical
- Aviation & Shipping
- Cannabis
- Cryptocurrency
- Payment Exchange

PRODUCTS OVERVIEW

Cyber Security Data and Privacy Breach Coverage in respect of first- or third-party costs, expenses or damages due to a breach (or threatened breach) of cyber security and/or privacy of data.	Cyber Security Property Damage This policy covers physical damage caused by cyberattacks, this is often targeted at replacing cyber cover excluded from marine & property insurance policies.	Media Also known as Media Errors & Omissions (E&O) provides coverage against defamation, invasion of privacy, copyright infringement, plagiarism, intentional torts and related liabilities.	Technology Also known as Technology Errors & Omissions (E&O) is designed to cover providers of technology services or products from claims brought by third parties with regards to negligence, breach of contract & product failures.
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Specialty Portfolio Solutions

UIB's Specialty Portfolio Solutions team is a specialist practice that collaborates closely with all divisions of UIB. The primary focus is within the class of Property with a strength territorially in the US, Canada and Australia with experience in managing capacity provision for delegated authority, notwithstanding the primary focus all territories can be considered. As regards other classes, as a subject matter expert in portfolio solutions, our approach is working closely within other divisions of UIB to draw on their expertise in a particular class, understanding of risk and relationships developed over many years with (Re) Insurers. By working together, we combine our strengths in delivering the best solution for our clients.

No matter what stage in the process you are at, we develop a business plan with you, to bring capacity to the table, negotiate a common ground for contract formation, management or oversight of data collection and requirements, manage and build trust and confidence between client and capacity providers to growing a profitable book and long-standing partnership between all stakeholders.

TYPES OF DELEGATED AUTHORITY

Insurance

Prior-submit line slips, bulking line slips and binding authorities, the goal always being a full binding authority.

Reinsurance

Strategic portfolio protection as a facultative line slip / binding authority, either as a line booster, line protection below a risk excess or strategic protection of a treaty. Risk excess of loss facultative solutions.

Parametric

For property, construction, agriculture, renewable energy, and cyber clients there are solutions available which are to be viewed outside the traditional transactional insurance lens that can provide effective balance sheet protection. This solution can be offered either for a single insured or to a cedant looking for a solution to a large aggregate exposure in a particular area from one or more catastrophe perils.

Digital

The overlaying of a digital platform to a delegated authority to enhance economies of scale.

CONTACT US

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E: jason.higgins@uib.co.uk

T: +44 (0)20 7264 1634

ROAD TO SUCCESS

In reality, there is no limitation, some of the factors that lead to success for a delegated authority are managing and navigating the following:

For Insurance

Is the concept viable in terms of capacity's appetite, for example, is the opportunity within the market appetite along with the required experience and relationships of the individual who is being granted the delegated authority.

For Reinsurance

A level of trust and transparency needs to be a continuing theme, for example, little or no retention or an underbalanced portfolio will reduce the success of what a cedant is looking to achieve.

For Digital

The rewards of a successful digital platform cover many areas of the business, however, a strong commitment from all parties is a must.

Delegated Authority

These take time to get in place, if everything runs smoothly from the start to the inception of the contract this process is at least three to six months for a digital solution this will more likely be two years.

As a team, we are ready to help you on your journey.

Business & Professional Risks

UIB can mitigate a variety of exposures in the corporate world and our highly experienced Business & Professional Risk specialists work closely with a wide range of clients to help navigate the constantly changing risk landscape.

Our team of professionals are able to serve an international client base, as well as having a dedicated UK Business offering which is uniquely placed to support the UK-domiciled operations of international conglomerates across all industry sectors.

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E: navdeep.dusanjh@uib.co.uk

T: +44 (0)20 7264 1634

PRODUCTS OVERVIEW

Management & Professional Liability

Directors & Officers, Professional Indemnity/Errors & Omissions and Employment Practices Liability

Crime

Commercial and Financial Institutions fraud and theft by employees

UK Business Package Policy

Employers, Public and Product Liability, as well as Business Interruption and Property policies

Personal Accident, Travel & Key Person Protection

Accidental death or injury

Motor

Fleet and commercial vehicles (land & sea), as well as Goods in Transit

Construction

Contractors All Risks (CAR) policies for construction contracts

Supporting a wide cross-section of international businesses, the unit is uniquely placed to support your clients UK domiciled operations. With specialists in property, casualty and professional insurance risks, the team offers more than just general insurance services to international clients. We ensure that you have full confidence that your client's UK operations are as well protected as their other international operations.

UIB Group

The UIB Group can access many insurance markets around the world, including the renowned **Lloyd's of London** market through its UK member and Lloyd's broker, United Insurance Brokers Limited.

Established in **1987** following an MBO of Marsh McLennan Middle East, our initial footprint was MENA, Europe and Japan concentrating on energy related risks.

Today, we have c.**750 professionals** in **27 offices** across **16 countries** offering insurance solutions for all industry sectors across the globe.

The UIB Group places in excess of **\$1bn Premiums** annually and we are renowned as specialists in complex risks.

The UIB Group's ethos is one based on close client relationships and offering a comprehensive professional, yet personal service and always acting in a client's best interest.



United Insurance Brokers Ltd

69 Mansell Street, London, E1 8AN | +44 (0)20 7488 0551 | uib.co.uk

United Insurance Brokers Limited is authorised and regulated by the Financial Conduct Authority, firm reference number 307812. The company is registered in England and Wales, registration number 2034497. Registered office: 69 Mansell Street, London, E1 8AN.